Fleet Business Improvement District (BID) Company Ltd

Profit and Loss

April 2020 - March 2021

| | TOTAL | |
|---------------------------------------|---------------------|--------------------------|
| | APR 2020 - MAR 2021 | APR 2019 - MAR 2020 (PP) |
| Income | | |
| BID Resilience Grant | 8,128.00 | |
| Income from events | 1,116.67 | 29,737.03 |
| Levy payments | 158,060.76 | 162,556.00 |
| Sales of Product Income | | |
| Hand sanitisers | 1,569.40 | |
| Total Sales of Product Income | 1,569.40 | |
| Total Income | £168,874.83 | £192,293.03 |
| GROSS PROFIT | £168,874.83 | £192,293.03 |
| Expenses | | |
| Admin | | |
| Accounts and Bookkeeping | 5,526.00 | 5,076.40 |
| Audit Fee | 2,000.00 | 2,000.00 |
| Bank charges | 95.62 | 32.93 |
| Insurance | 2,527.40 | 2,515.67 |
| IT | 623.20 | 581.97 |
| Levy Collection Costs | 3,315.20 | 5,047.50 |
| Miscellaneous | 2.25 | 140.00 |
| Project Delivery Admin Support | 881.00 | 1,686.25 |
| Project Management | 0.00 | 3,920.00 |
| Room Hire | -92.10 | 0.00 |
| Running the BID - admin costs | 3,991.16 | |
| Subscriptions | 823.48 | 875.71 |
| Total Admin | 19,693.21 | 21,876.43 |
| Business Support | | |
| Business Awards | | 4,831.80 |
| Business Briefings | 641.18 | 1,205.08 |
| COVID Support | 10,541.61 | |
| Fire Warden Training | | 955.00 |
| First Aid Training | | 3,859.16 |
| FleetWatch | | 0.00 |
| Meercat Procurement | 33.82 | |
| Mental Health Training | | 1,940.00 |
| Mystery Shopping | | 29.17 |
| Parking discounts - businesses | | 2,326.06 |
| Preferred Suppliers (business offers) | | 9,710.00 |
| Project Management | 338.23 | 938.00 |
| Total Business Support | 11,554.84 | 25,794.27 |
| Improving the Experience | | |
| Christmas Lights | 6,659.45 | 6,131.80 |
| Christmas Market | 1,326.00 | |
| High Street recovery support | 9,115.19 | |
| Information Wall | 69.92 | 1,547.50 |

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| | TOTAL | |
|---------------------------------------|---------------------|--------------------------|
| | APR 2020 - MAR 2021 | APR 2019 - MAR 2020 (PP) |
| Long Term vision for Fleet | 559.56 | |
| Project Management | 642.65 | 896.00 |
| Security - FleetWatch/DISC | 1,527.35 | 2,974.00 |
| Summer Flowers | 1,274.65 | 3,328.00 |
| Taxi Marshalls | | 2,000.00 |
| Unit Rental (Fleet Hub) | 270.59 | |
| Total Improving the Experience | 21,445.36 | 16,877.30 |
| Marketing, Promotion and Events | | |
| Advertising | 8,168.17 | 22,537.21 |
| Communications | 364.67 | 1,007.48 |
| COVID communications | 5,882.99 | |
| Events | | |
| Event - Christmas 2019 | | 12,751.47 |
| Event - Food festival | 328.39 | 45,535.85 |
| Event - General | 4,786.87 | |
| Event - Markets | 4,276.58 | -230.00 |
| Food week | | 2,062.19 |
| Summer holiday installation | 6,040.63 | 7,957.00 |
| Summer Trail 2020 | | 0.00 |
| Total Events | 15,432.47 | 68,076.51 |
| FindYourFleet magazine | 998.84 | 9,900.12 |
| Levy payer communication | | 556.32 |
| Loyalty Scheme | 9,778.68 | |
| Measurement | 711.18 | 420.00 |
| Miscellaneous | | 52.30 |
| Printing | 493.00 | |
| Project Management | 372.06 | 1,540.00 |
| Sponsorship | 1,388.48 | 1,502.82 |
| Website | 7,454.26 | 727.07 |
| Total Marketing, Promotion and Events | 51,044.80 | 106,319.83 |
| Unrecoverable levy payments | 58,227.69 | 13,799.58 |
| Total Expenses | £161,965.90 | £184,667.41 |
| NET OPERATING INCOME | £6,908.93 | £7,625.62 |
| Other Expenses | | |
| Depreciation | 549.79 | 549.79 |
| Total Other Expenses | £549.79 | £549.79 |
| NET OTHER INCOME | £ -549.79 | £ -549.79 |
| NET INCOME | £6,359.14 | £7,075.83 |