



FINDYOURFLEET.ORG

**REDUCING COSTS FOR
FLEET BUSINESSES**

FOREWORD FROM THE CHAIR

At Fleet Business Improvement District (BID) we're working hard to make Fleet a better place to do business. We're passionate about creating a vibrant town we can all be proud of, where businesses prosper, our communities thrive and visitors choose to shop and do business.

This is why we have set up a partnership with Meercat Associates to create our very own joint procurement service, using the bulk buying power of both Fleet's own business community and BIDs across the country to save you time and money. This service is fully funded and managed by Fleet BID.

Meercat Associates work with BIDs across the country and are specialists in sourcing and managing contracts for individual businesses, managing the whole process on your behalf from reviewing your current arrangements, securing best prices, finding the most appropriate service, managing all your contracts when they are up for renewal and switching you to the right deal. Essentially, all the work will be done for you, so you can concentrate on running your business.

The Fleet BID procurement service is free to all businesses in the BID area and will save you time and money. No commission is earned on the service - all financial savings will be passed to you.

Across the country businesses are saving more than the cost of their BID levy every year through Meercat Associates. Take a look at the range of services and contact the team today to see how much you could save. All it takes is a meeting with a representative from Meercat Associates and a copy of your recent bills. You are in control at all times without the hassle of shopping around for yourself.

We hope you'll choose to take advantage of this opportunity. There is no catch - simply a chance to improve your bottom line.

Emma Molyneux
Chair, Fleet Business Improvement District

GAS & ELECTRICITY

Getting the best deal with gas and electricity providers.

The Meercat team manages the entire procurement process to guarantee fixed cheaper gas and electricity costs for your business.

Meercat will review and monitor your consumption and manage your contract to make sure you are always on the best possible tariff.

Tied into a contract? Meercat will plan and work proactively to secure the best terms in preparation for the renewal date. Meercat will ensure that your contract is terminated at the right time to prevent it from rolling to a higher rate.



WASTE & RECYCLING

Consolidate waste management in Fleet.

By consolidating waste arrangements across the town we can reduce the number of heavy vehicles on the roads and make Fleet a more attractive place for pedestrians.

Working with Meercat, we want to identify waste disposal that is environmentally friendly and significantly reduces the cost to businesses.



MERCHANT SERVICES

Flexibility to meet business needs.

Working with you to identify the best payment methods for your business, Meercat can help you select the services that best meet your needs and look to future development to make sure you have the tools to expand.

The Meercat team will look to ensure you are paying the best price for card readers and the payments your customers make online, by email and phone.



WATER SERVICES

Taking advantage of deregulation.

Full UK deregulation of the water industry is underway and businesses in England have the power to choose who supplies them with water, waste water and drainage services.

Meercat Associates are in the best position to negotiate the most competitive service and charges for your businesses right from the start.

Take advantage of the change in the law without spending hours negotiating.



PEST CONTROL

Pests can carry disease and cause food poisoning.

They can also cause physical damage to properties and leave excrement and odours. Following an extensive procurement process, the Meercat team have negotiated an exclusive package which provides affordably priced pest control with a friendly and professional service.

Through the service, Meercat will commission pest control advisors to arrange a site inspection that is convenient for you. During this visit they will create a detailed recommendation based on your individual circumstances and recommend an approach that will work for your business. The service covers infestations across food and non-food premises, including rodent, bird or insect control.



HEALTH, SAFETY & TESTING

By law, every business and organisation has to ensure that their building and equipment is safe and compliant.

The service can source the right supplier at the right price for your testing requirements. Without compromising on customer care and quality, we will ensure that costs for these services are the lowest in the market place.

WE WILL TAKE CARE OF:

- Fire Risk Assessments
- Health & Safety Risk Assessments
- Fire Warden Training
- DSE Assessments
- Fixed Wire Testing
- Fire Alarm Testing
- Electrical Maintenance; Planned & Reactive
- Fire Extinguisher Servicing
- Emergency Lighting Testing
- PAT Testing



OFFICE SUPPLIES & STATIONERY

No matter how digital this world is, every organisation still requires printed material such as stationery and other office products. We have therefore put together the best quality service at the best rates, exclusively for Fleet BID members.

We will also analyse all your stationery requirements and carry out a market test to ensure you receive exactly what you want. Working together we can reduce deliveries into the BID area while also saving you money.



COMMERCIAL CLEANING

We can create the perfect, bespoke cleaning solution, using our years of experience in the market to deliver the most cost-effective solutions. Our cleaning standards follow the industry standards in terms of methodology and frequency. Our services cover Daily Contract, Post Construction, Clinical and Decontamination Cleaning.



FLEET BID SERVICES FLEETWATCH

Did you know that, according to the British Retail Consortium, customer theft remains the single biggest component of retail crime, accounting for 83% of all incidents by volume and 56% of the total direct cost of retail crime.

Fleet BID and Hampshire Police's FleetWatch Scheme is designed to reduce and prevent crime in the town and is suitable for retailers, pubs, bars and taxis.



WHAT FLEETWATCH INCLUDES:

Digital Radio System: £26 per month

- Connect to businesses in the FleetWatch Scheme to communicate about potential offenders and trouble makers.
- Connected to Hampshire Police, allowing you to report suspicious behaviour and alert the police.
- Connected to Hampshire Police control room, enabling them to control the direction of CCTV cameras in the event of an incident.

Online Computer System, DISC: Free

- Images of known offenders uploaded by the police, enabling you to see who to look out for.
- Mugshot galleries of active offenders in the Fleet area.

To sign up simply email info@fleet-bid.co.uk

www.findyourfleet.org/business-support

BUSINESS BRIEFINGS & TRAINING

Fleet BID's Top Tips Business Briefings give you invaluable expert advice from industry specialists. Taking place throughout the year these briefings highlight issues to be aware of with the ever changing compliancy changes and provide free training to help your business. This is a chance to take stock for FREE and receive tangible support and advice.

Find out more at www.findyourfleet.org/business-support



Meercat
ASSOCIATES LIMITED

START SAVING NOW

All these services are free and exclusive to Fleet BID businesses. Get in touch to find out more:

 **01444 416 529**



savings@meercatassociates.com

We will set up a one-to-one meeting with you at no cost or obligation. Once we have visited your business our team will analyse your current bills on a confidential basis, identify the areas where we can save you money, time and effort and present you with a report. If you would like to progress with any of the savings identified, let us know. We will then manage the process of terminating any old contracts and setting up your new services.

THIS SAVINGS SERVICE IS ONE OF THE BENEFITS OF BEING PART OF FLEET BID.

FINDYOURFLEET.ORG

For further information or to ask any questions regarding the Fleet Business Improvement District please contact us:

Tracey Shrimpton, BID Manager

 tracey.shrimpton@fleet-bid.co.uk

 **07746 828792**

You can also learn more about the BID from our website:

 www.findyourfleet.org

